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## **OFFER LETTER**

## PREFERRED VENDOR PARTNERSHIP PROGRAM

To Whom It May Concern,

This letter represents an invite from a FixMold Manager to join the FixMold Preferred Vendor Partnership Program (FPVPP). Since launch, the FixMold Preferred Vendor Partnership Program has grown exponentially in South Florida given the unique value it provides. The program's main focus is to provide exceptional cost savings and time efficiency, while providing the quality of service that has resulted in FixMold being the Highest-Rated Restoration Company in South Florida with over 400+ reviews and a perfect 5 star rating across all platforms. Our program is reserved for preferred vendors with recurring requests that would benefit from the Key Advantages listed below.

## Key Advantages of FixMold Preferred Vendor Partnership Program:

- 1. <u>Introductory \$1,000 Discount on 1 remediation or large scale job</u>. This serves as a low risk way for Preferred Vendor's to get comfortable with the quality of FixMold's services.
- 2. <u>Continuous \$250 Discount:</u> \$250 off on every remediation done thereafter.
- 3.<u>Referral \$3,000 Discount:</u> If FixMold's Preferred Vendor Partner introduces FixMold to another Preferred Vendor, an additional discount of \$1,000 will be applied to the next 3 remediations for a total value of \$3,000.
- 4.<u>Lowest-Price Guaranteed:</u> Transparency and trust are at the core of how FixMold Operates. As such, FixMold aims to provide the lowest-price on the market.
- 5. <u>One-Stop Shop (Licensed General Contractors)</u>: FixMold is a Licensed General Contractor and complete onestop shop. Instead of dealing with and vetting multiple vendors, Property Managers can solely rely on FixMold for larger scale projects. FixMold is able to handle build-backs or handiwork and has a complete list of highquality and vetted vendors for complex plumbing, roofing, and AC work.
- 6. <u>Lifetime Free-In-Person Assessments</u>: Our Preferred Vendor Partners will have access to unlimited free inperson consultations to answer any questions or concerns.
- 7. <u>No Surcharge On Weekend Jobs</u>: FixMold provides weekend services to all property managers in our network at no extra cost.
- 8. Same Day Service: All of our preferred vendors receive same-day service as well as overtime service.
- 9. <u>Guaranteed Mold-Free (1 Year Warranty)</u>: We are so confident in our services that we provide a 1 yearwarranty on all of our remediations.



- 10. <u>"Soft Check" Consumer Financing</u>: Our financing partner provides a standard guaranteed 0% APR rate based on a "soft-pull" of a consumer (no "hard check" needed). 100% approval rating with consumers over a 550 credit rating.
- 11. <u>24/7 Dedicated Representative:</u> You will have a dedicated representative available 24/7 to help with any requests.
- 12. <u>Certified-Green</u>: All disinfectants are certified-organic, green and chemical-free with no VOCs present. All of our products represent the industry's finest and are able to cater to even the most sensitive individuals.
- 13. <u>Highest Quality Equipment & White-Glove Service</u>: Our team spends ~3x the industry average on special equipment to guarantee the highest quality service possible. All of our technicians are true, detail-oriented experts with over 10+ licenses and accreditations and show genuine care for each and every customer. Our legacy of trust is the foundation behind our consistent 5 star reviews on all platforms.
- 14. <u>Hablamos Espanol</u>: All of our technicians are capable of handling any spanish speaking client.
- 15. <u>The FixMold Network:</u> FixMold has over 30 years of combined experience in the home service industry. The result is a deep network of industry-leading individuals. When you partner with FixMold, we do our best to make our network work for you.

## **Key Expectations From Preferred Vendor**

- 1. <u>Ability To Compete:</u> In exchange for the Key Advantages listed above, FixMold requests the ability to compete on all proposals for jobs originating from the Preferred Vendor with the goal of providing the lowest price on the market, while maintaining quality service. The Preferred Vendor has no obligation to select FixMold and maintains the right to choose another provider at any time for any reason.
- 2. <u>Recurring Service</u>: The following proposal is reserved for Preferred Vendors that have recurring jobs originating from their property or tenants.

NAME OF FIXMOLD MANAGER

NAME OF VENDOR MANAGER

SIGNATURE OF VENDOR MANAGER